## DiSCussion Points for Leaders: Before Workshop

**Instructions:** Before your team member attends the "live" DiSC workshop, have a conversation with him/her about communication. Use these questions to guide the DiSCussion and coaching conversation with your team member.

Why are you interested in learning more about communication?
What were your "take-aways" from the DiSC computer-based training (CBT)?
What are your strengths regarding communication?
How do your communication strengths make you impactful in your role?
These are the strengths I see with regards to your communication
And, here is how I see you using those strengths with your customers/team
What do you hope to learn in the "live" workshop?
Here are some things I would like you to take away from the "live" workshop
How will this information help you in your job? Be specific.

